

Penn Hills Department of Planning & Economic Development

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July 19, 2011

Open Letter to Energy Brokers / Energy Companies

RE: Penn Hills Energy Saving program

Dear Energy Brokers / Energy Companies :

The Municipality of Penn Hills is accepting proposals from energy providers for electrical energy needs for the Municipality of Penn Hills. For those of you who may be interested we will provide a recent sampling of Duquesne Light bills for various municipally owned facilities for your review. Please provide a letter or email expressing such interest and we will forward the sample.

We will accept a proposal from your company in any format you desire with the best information you have to offer as to why we should choose your company over others. We would like to see an estimate of total electrical energy savings over a twelve month period for municipally owned facilities, your best guess at the range of rates, and a list of municipalities or other businesses that you have served.

If you have a sample contract that you prefer please include this. Please include a sample of any documents you would want the Municipality to sign. Please qualify your proposal as you see fit to help us compare your services to others. Also, please tell us if you also have a program to offer individual resident in our community, whether they would be offered the same fixed rate, or whether you are simply a commercial and/or institutional provider.

Some of you may have already formally contacted us or casually expressed an interest. If you wish to supplement what you have sent us already please do so. We will accept all proposals and amended proposals up to August 15, 2011. After the staff considers the responses we will forward a recommendation to the Penn Hills Council for a decision.

Thank you in advance for your interest in serving Penn Hills.

Sincerely,

Mr. Howard Davidson
Director, Dept. of Planning & Economic Development

c- Penn Hills Council, Moe Rayan, Energy Savers Inc., Chrislynn Energy, Tom McCafferty
(mccaffertygg@live.com), Don Sanker, Viridian, CB, MB